世界那麽大, 亞太伴您闖天下。



## APT Satellite Holdings Limited Stock code: (1045)

2019 Annual Results

2020.03.23







## Financial Highlights





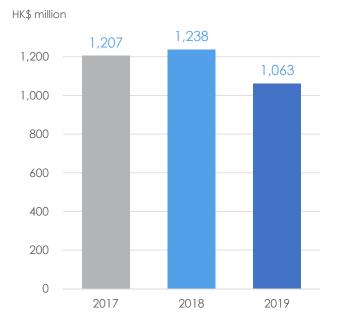
## **Financial Highlights**

|  | 2019<br>(HK\$ M) | 2018<br>(HK\$ M) | Change<br>(%) |
|--|------------------|------------------|---------------|
| Revenue  | 1,063            | 1,238            | -14.2%        |
| Profit Attributable<br>to Equity<br>Shareholders | 362              | 507              | -28.5%        |

### **Dividend**

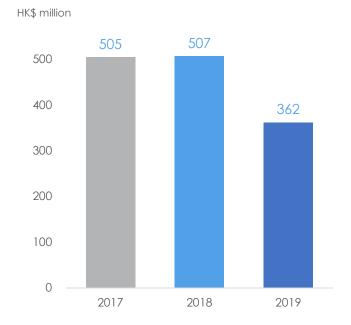
The Board has resolved to declare a final dividend of HK\$ 15 cents per share for the financial year ended 31 December 2019.

## **Annual Results**



#### Revenue

### Profit Attributable to Equity Shareholders



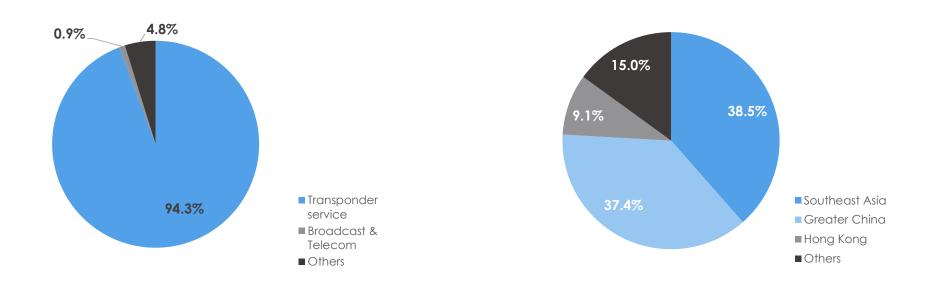


## **Consolidated Statement of Profit or Loss**

| (HK\$ million)                                  | 2019       | 2018       | % Change |
|---|------------|------------|----------|
| Revenue   | 1,063      | 1,238      | -14.2%   |
| Cost of Services                                | (527)      | (502)      | +5%      |
| Gross Profit                                    | 536        | 736        | -27.2%   |
| Other Net Income                                | 60         | 166        | -63.7%   |
| Valuation Gain on Investment Properties         | (1)        | (1)        | +3.8%    |
| Impairment Loss on PPE                          | -          | (150)      | -        |
| Administrative Expenses                         | (133)      | (123)      | +8.4%    |
| Profit from operations                          | 462        | 628        | -26.4%   |
| Share of (loss)/profit of an associate          | (12)       | -          | -7374.0% |
| Fair Value Changes on Financial Instruments     | (5)        | 2          | -369.3%  |
| Financial Costs                                 | (9)        | (10)       | -14.9%   |
| Profit Before Taxation                          | 436        | 620        | -29.6%   |
| Income Tax                                      | (74)       | (113)      | -34.5%   |
| Profit Attributable to Equity Shareholders      | 362        | 507        | -28.5%   |
| Basic & Diluted Earnings per share (HK\$ cents) | 38.93cents | 54.47cents | -28.5%   |

### APSTAR by APT Satellite

### Turnover Breakdown



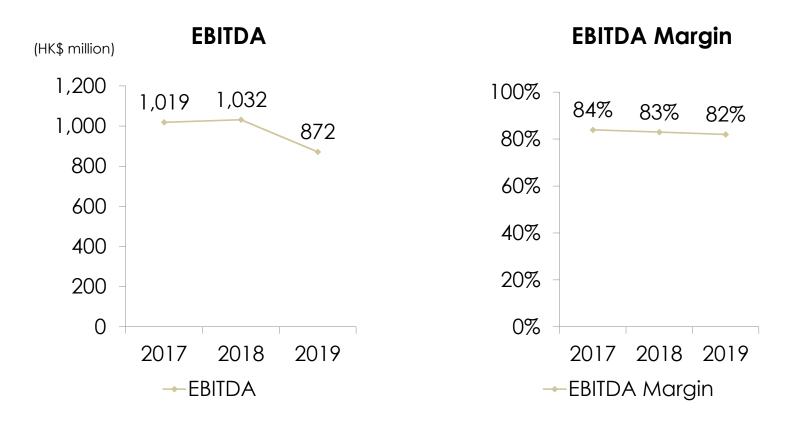
Note: Greater China includes Mainland China, Taiwan, Macau but excludes Hong Kong



## Financial

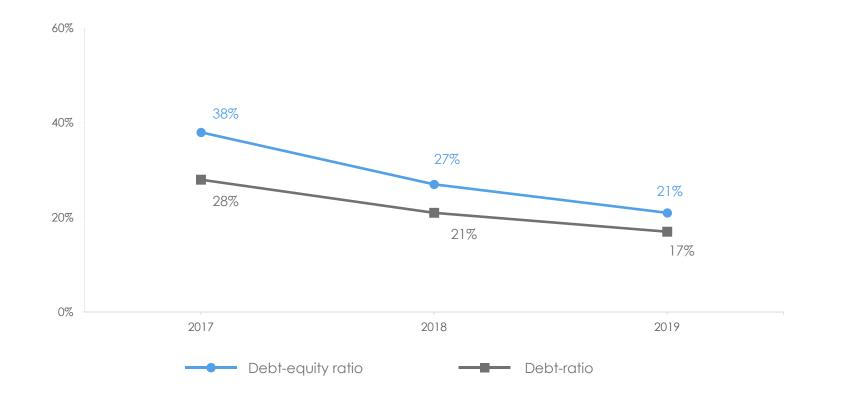
| Asset & Liabilities                                 | 2019<br>(HK\$ million) | 2018<br>(HK\$ million) |  |  |
|---|------------------------|------------------------|--|--|
| Total Assets<br>Total Liabilities                   | 7,084<br>1,231         | 7,154<br>1,507         |  |  |
| Cash  |                        |                        |  |  |
| Free Cash   | 899                    | 687                    |  |  |
| Capital Commitment                                  |                        |                        |  |  |
| Contracted for<br>Authorised but not contracted for | 321                    | 269<br>195             |  |  |
|   | 321                    | 464                    |  |  |

## **Key Financial Metrics**





## **Key Financial Metrics**







## Satellite FLEET





## In orbit Satellite Fleet - covers 75% of world's population

|            | Launch<br>Year | Platform        | Transponder<br>Number | Frequency<br>Band | Orbital<br>Slot |
|------------|----------------|-----------------|-----------------------|-------------------|-----------------|
| APSTAR-5C* | 2018           | FS-1300         | 63                    | C/Ku/Ka           | 138E            |
| APSTAR-6C  | 2018           | DFH-4           | 45                    | C/Ku/Ka           | 134E            |
| APSTAR-7   | 2012           | Spacebus 4000C2 | 56                    | C/Ku              | 76.5E           |
| APSTAR-9   | 2015           | DFH-4           | 46                    | C/Ku              | 142E            |
| APSTAR-6   | 2005           | Spacebus 4000C2 | 50 <sup>#</sup>       | C/Ku              | 163E (Inclined) |

\* APSTAR-5C is jointly operated by APT and Telesat

# Around 50% of the transponders are in operation due to the power limitation



## **Future Satellite**

#### **APSTAR-6D**

- The satellite is developed by APT Mobile Satcom the Group's joint venture in Mainland China
- It is a "first of its kind" satellite in Asia Pacific Region
- Full Ku-band HTS (high throughput satellite) payload
- Optimized to serve the fast growing satellite mobility and broadband application
- Expect to be launched in first half of 2020





## Business Prospects

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## **Business Prospects**

- Looking ahead to year 2020, the market remain oversupplied and fierce competition continues. The global coronavirus outbreak will also bring challenges and difficulties to the market development.
- The Group will expand satellite-based mobile communication markets and businesses on a larger scale.
- The HTS capacity on APSTAR-5C has been put into services in South East Asia, which is one of Group's key markets. The upcoming launch of APSTAR-6D will further expand the Group's HTS capability to entire Asia Pacific Region.

## Services



**Media** Video distribution & broadcast Direct to home TV Content contribution **Broadband** Cellular backhaul Enterprise network IP access

**Mobility** Maritime broadband Inflight broadband land mobile on the move



### Broadcasting & Uplink Services

TV broadcast play-out & uplink DTH platform TV turnaround services

#### **Network Services**

VSAT network Teleport services

### **Data Center Services**

Rack & Server Hosting Cloud Management Service Data Center Operation IP Gateway Transit

### APSTAR by APT Satellite

## **Ground Facilities**

Satellite Control Centre Control & monitor 5 satellites 7x24 TIC function

### Satellite Access Centre

Carrier Signal monitoring (CSM) Transponder spectrum management Customer technical support



### Network Operation Centre

VSAT network IP trucking services Data center / colocation services

### **TV Broadcast Centre**

Digital TV playout / DVB platform Uplink / Turnaround Occasional use (OU) services



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# THANK YOU

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